



21st Century Bargaining Skills Workshops



January 27 – Bargaining 101
January 28 – Bargaining 201
February 3 – Bargaining 101
February 4 – Bargaining 201
9 AM to 4 PM



Two Union Square
Conference Center

601 Union Street, 51st Floor
Seattle, Washington



\$295/day – WSPA Members
\$395/day – Non-members

\$400/day discount for teams
of 4 or more from the same
school district



PORTER FOSTER RORICK
LLP

Come Learn About Collective Bargaining in Washington's Public Schools

The Washington School Personnel Association and the attorneys of Porter Foster Rorick LLP are pleased to partner again on our annual collective bargaining skills workshops for management-side bargaining teams. These workshops include a primer on the legal rules for collective bargaining, but also focus on the negotiating and strategic skills which help bargaining teams in public schools find agreements. These skills are important for all members of a management bargaining team.

Options

Bargaining Skills 101 will be offered on January 27 and February 3. Bargaining Skills 201 will be offered on January 28 and February 4. Participants can choose to come to both 101 and 201 on back-to-back days or just one or the other.

Faculty

The courses are taught by nine PFR attorneys who regularly negotiate at bargaining tables with public school employee unions in Washington and who have collectively settled more than 800 open labor contracts over the past 30 years.

Format

Each workshop is limited to 40 participants to facilitate small group activities and informal dialogue. The registration fee includes your choice of a box lunch and assorted refreshments throughout the day. Clock hours and CLE credits are pending.

Lodging

Two Union Square is near dozens of hotels in downtown Seattle including Coast, Crowne Plaza, Sheraton Grand, Grand Hyatt, Monaco, Motif, Theodore, Hyatt at Olive 8, Hyatt Regency, and Renaissance.

Registration

Register to attend by sending an email to info@pfrwa.com with the name and email address for each attendee, the date(s) you wish to attend, and a purchase order number for invoicing your school district.

Refunds

Cancellations more than three weeks out will be refunded minus a \$75 administrative fee. No refunds after that date.

No show = No refund.

Questions?

Contact WSPA at admin@wspa.org or (360) 770-7454 or PFR at info@pfrwa.com or (206) 622-0203.

